

09 Summary

<u>Income</u>	<u>Amount</u>	<u>Notes</u>
How much money was collected from memberships?	\$2,210	For details, see 09 Income from Members file. 120 Total - 50 Gold, 52 Silver, 18 Bronze.
How much money was collected from tournaments?	\$9,920	For details, see 09 Income from Tournaments file. 89% of income (\$8,875) from Halloween. (Account started after GCC.) Need to track all income much better (drinks, PDGA rule books, stickers, etc.).
How much money was collected from merchandise sales?	\$12,792	For details, see 09 Income from Merchandise Sales file. \$3,275 for Halloween Am payouts and another \$650 for Halloween Pro/Am player packages. Need to track all sales much better - 1 polo, 23 Halloween Glow discs, 8 Halloween Pro discs, and some other merchandise unaccounted for. (Either forgot to log when sold, stolen, or logged as a different item.)
How much money or merchandise was given as a "gift"?	\$0	For details, see 09 Income from Gifts file. Anyone have a rich relative that just wants to donate to our cause?
How much money did the club take in in 2009?	\$24,922	
Since the Club made almost \$25,000, the Club is rich...right?	No!	See "costs"...next box!

<u>Costs</u>	<u>Amount</u>	<u>Notes</u>
How much did it cost to run memberships/the Club?	\$1,903	For details, see 09 Cost from Members file. Biggest costs where first event free (\$500) and INNColor discs (\$422).
How much did it cost to run tournaments?	\$14,358	For details, see 09 Cost from Tournaments file. Biggest cost (91%) was the Halloween (\$12,639). Need to track costs much better (drinks, free items to help, raffle, etc.).
How much did it cost to order merchandise?	\$9,146	For details, see 09 cost from Merchandise Orders file. Biggest cost (39%) was the Halloween (\$3,721). Profits for some items must be donated/sponsored for a specific event, per the vendor.
How much did it cost in general (non-event) gifts?	\$141	For details, see 09 Cost from Gifts file. Gave away 30 minis, 27 discs, 1 chair, 2 hats, 3 towels, and 1 t-shirt.
How much money did the club spend in 2009?	\$25,548	
The Club really spent almost \$26,000?	Yes!	55% spent on running tournaments (including payouts) and 37% to buy new merchandise!

<u>Balance</u>	<u>Amount</u>	<u>Notes</u>
Difference between "Income" and "Costs"	-\$625	
So the Club lost over \$900 in 2009?	Not really...	...had approximately \$2,550 in merchandise clear and free to start with , so if nothing else sold hereafter, still \$1,925 ahead! But, once the Club sells all discs used as a Halloween sponsorship, which totals around \$900 (Glow Aviairs [7], Glow Banshees [5], Glow Destroyers [5], Glow Wraiths [2], Star Bosses [6], Star Valkyries [7], Champion Bosses [10], Champion Grooves [2], Pro Destroyers [7], minis [88], Polos [2], and Flex Caps [2]), we are about \$275 ahead . But, \$300 of 2009 Club sales for 2010 GCC as a Syndiscate sponsorship . Once the Syndiscate discs are sold, which totals around \$80 (Buzzzes [2], Challengers [1], Forces [2], and Surges [1]), we are about \$50 ahead .

<u>Profits vs. Losses by Category</u>	<u>Amount</u>	<u>Notes</u>
How much profit was made from memberships?	\$307	Profit made even after purchasing 4 scoreboards (\$330), 4 tables (\$215), and 4 footlockers (\$70).
How much profit was made from tournaments?	-\$4,438	Loss in tournament revenue made up in merchandise sales due when tournament sponsorship discs are sold.
How much profit was made from merchandise sales?	\$3,646	Gain in merchandise sales used to offset loss in tournament revenue for sponsorship discs.
How much profit was made from gifts?	-\$141	Again, gave away 30 minis, 27 discs, 1 chair, 2 hats, 3 towels, and 1 t-shirt.
Balance from all categories	-\$625	But, when we sell all the Halloween and Syndiscate merchandise this will add another \$980 to "merchandise sales" and increases this amount to \$4,626, and give \$300 towards the 2010 GCC as a Syndiscate sponsorship, the Club 2009 balance is about \$50!

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<i>Profits vs. Losses by Event</i>	<i>Amount</i>	<i>Notes</i>
Duos Income	\$200	Kennedy paid the Club to pay for Park fees.
Duos Costs	\$329	Park fees, Ace Pool, drinks.
Profit or Loss	-\$129	Club lost \$129 to sponsor the Duos!
EDGE Income	\$845	
EDGE Costs	\$770	Cost was for EDGE Support Package only. Club should donate to cause at next event!
Profit or Loss	\$75	Has \$75 credit for next event/purchase.
Halloween Income	\$13,318	Includes merchandise sales for sponsorship discs and Diamond Support Package.
Halloween Costs	\$13,139	Club sponsored \$500 to the tournament and \$500 from tournament towards 2010 GCC!
Profit or Loss	\$179	Excludes profit made from merchandise sales not related to sponsorship discs/support package!

<i>Club's Overall Financial Position</i>	<i>Amount</i>	<i>Notes</i>
How much 2009 merchandise does the Club have?	\$4,141	Merchandise inventory through 12/1/09, excluding 2010 GCC items.
How much Halloween merchandise does the Club need to sell to break even with the Halloween sponsorship?	\$902	We should have sold these items by the Halloween since they were "sponsored" for that event.
How much Syndiscate merchandise does the Club need to sell to break even with the 2010 GCC sponsorship?	\$80	
How much 2009 merchandise should we really have?	\$3,159	Total merchandise inventory minus the Halloween discs that should have been sold by now.
How much did we start with?	\$2,551	Existing inventory after the 2009 GCC.
How much more merchandise will we start with in 2010?	\$608	We did good!
So the Club did good?	Yes!	After all is said and done in 2009, the Club has about \$600 more in merchandise than our starting inventory! When we include the \$50 profit even after the Halloween and Syndiscate sponsorship discs are sold, the items bought to run the Club (scoreboards, tables, lockers), the \$500 sponsorship to the Halloween, and the \$500 sponsorship to the 2010 GCC from the Halloween event, the Club still gained around \$650 in value in 2009 (\$600 in merchandise and \$50 in profit)!

<i>Actual Merchandise</i>	<i>Amount</i>	<i>Notes</i>
2010 GCC Discs	\$10,394	\$6,500 of these sales is an Innova sponsorhsip!
2010 GCC Towels	\$275	Just delivered!
2010 GCC Diamond Support Package	\$957	Should be delivered soon! Is a \$1,300 Innova sponsorship
2010 IceBowl Merchandise	\$1,248	Should be delivered soon! All profits from sold items (about \$250) used to pay for food (hot dogs, hamburgers, drinks, etc.) and proceeds will go directl to the Shade Tree Shelter!
Existing 2009 Merchandise	\$4,141	
Your 2009 Bag Tag Awards Selection	\$17,015	Have enough merchandise to choose from?

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Club Financial Position - Cash	Amount	Notes
How much cash does the Club have on hand?	\$1,333	As of 12/1/09, excluding on-line GCC sign-ups and sponsorships.
How many uncollected IOUs are out there?	\$117	Estimated.
Outstanding invoice for GCC "Dark Dress" discs.	-\$3,080	
Outstanding invoice for GCC "Light Dress" discs.	-\$2,809	
Outstanding invoice for GCC towels & staff shirts.	-\$500	Estimated.
2010 GCC Disc Golf Course Park Fees	-\$500	Estimated.
2010 GCC Picnic Area D Park Fees	-\$300	Estimated.
Balance	-\$5,739	Need to sell the 2010 GCC fundraiser discs and sign ups for GCC and IceBowl!!!

2010 Activities...so far	Amount	Notes
Income from 2010 memberships.	\$1,950	For details, see 10 Income from Members file.
Costs from 2010 memberships.	-\$1,972	For details, see 10 Cost from Members file.
Income from 2010 tournaments.	\$895	For details, see 10 Income from Tournaments file.
Costs from 2010 tournaments.	-\$2,409	For details, see 10 Cost from Tournaments file.
Income from 2010 merchandise sales.	\$963	For details, see 10 Income from Merchandise Sales file.
Costs from 2010 merchandise orders.	-\$8,182	For details, see 09 cost from Merchandise Orders file.
Income from 2010 gifts.	\$0	For details, see 10 Income from Gifts file.
Costs from 2010 gifts.	\$0	For details, see 10 Cost from Gifts file.
Revised Balance	-\$8,755	This deficit will be offset by GCC and IceBowl sign ups and future merchandise sales.